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POSITIONS

UNSW School of Economics, *Senior Lecturer*, since 2017
——— *Lecturer*, 2012–2017

MIT Sloan School of Management, *Postdoctoral Associate*, 2011–2012

National Bureau of Economic Research, *Research Assistant*, 2004–2005

EDUCATION

Harvard University, *Ph.D. in Business Economics*, 2005–2011

California Institute of Technology, *B.S. in Mathematics*, 2001–2004

Raffles Institution and Raffles Junior College, 1993–1998

PAPERS

“Who Lives in the C-Suite? Organizational Structure and the Division of Labor in Top Management,” with Maria Guadalupe and Julie Wulf. *Management Science*, 60(4), April 2014, 824–844

“The Impact of Competition on Prices with Numerous Firms,” with Xavier Gabaix, David Laibson, Deyuan Li, Sidney Resnick, and Casper de Vries. *Journal of Economic Theory*, 165, September 2016, 1–24

“Developing Shared Knowledge in Growing Firms,” *Journal of Law, Economics, & Organization*, 33(2), May 2017, 332–376

“Vertical Integration and Firm Productivity,” with Yi Lu and Zhigang Tao. *Journal of Economics & Management Strategy*, 26(2), Summer 2017, 403–428

“Political Kludges,” with Keiichi Kawai and Ruitian Lang. *American Economic Journal: Microeconomics*, forthcoming

WORKING PAPERS

“Inconspicuous Conspicuous Consumption,” with Juan Carlos Carbajal and Jonathan Hall. *Revision requested at Marketing Science*

“Relational Communication with Transfers,” with Anton Kolotilin. *Revision requested at the RAND Journal of Economics*

OTHER PIECES

“The Rise of the Functional Manager: Changes Afoot in the C-Suite,” with Maria Guadalupe and Julie Wulf. *European Business Review*, May–June 2012, 9–13

“Explainer: What is Contract Theory and Why it Deserved a Nobel Prize,” with Anton Kolotilin. *The Conversation*, October 12th, 2016.